

BAUER Equipment India



Key chronicle

BAUER Equipment India Pvt. Ltd. (BEI) is a 100% subsidiary of BAUER Maschinen GmbH, which itself is one of the three main business verticals of BAUER Group - other two being Bauer Construction and Bauer Resources. Bauer Maschinen is the leading construction and machinery manufacturing concern based in Schrobenhausen, Germany. They produce specialist foundation equipment with unmatched quality, such as rotary drilling rigs, trench cutters, drilling accessories, foundation cranes, deep vibrators, diesel powered and hydraulic hammers, desanders and deep drilling rigs.

Bauer's presence in India goes long back to 1994 when they sold their first Bauer drill rig, a Bauer BG 14. In the following years, Bauer has been continuously providing innovative machinery and technical solution to fulfill the special demands of customers, which have been continuously going up due to major investments in infrastructure, especially in Dam and Hydro-Electric Power Projects, Metro and Highway Construction Projects.

BAUER Equipment India Pvt. Ltd., headquartered in Navi Mumbai provides Equipment Sales, Services, Parts and Trainings across the country. Main Workshop is in Navi Mumbai where company provides maintenance and repairs for major components through their trained manpower. It is also stocked with Bauer parts, consumables, lubricants and wear items. BAUER Equipment India Pvt. Ltd. has increased its presence across the country through highly skilled technical sales team positioned in Delhi, Mumbai and Chennai, which provides right solutions to the customer as per their requirements. Local team is fully supported and reinforced by sales personnel from Germany to train and keep customers abreast with latest technological advancements.



Jagpal Singh

I joined Bauer Equipment in 2011 as the Managing Director and was assigned the responsibility of growing and establishing Bauer brand in the Indian market by working on all key aspects including Sales and After Sales. Due to great product offerings and friendly nature of my colleagues and customers, we have been moving swiftly in the desired direction. There lies a huge potential for Bauer, due to immense opportunities available in the Indian market. I am thoroughly enjoying my journey with Bauer team while learning and getting wiser, and look forward for contributing to the success and growth of BAUER Group.



Helmut Florian

I started to work for Bauer in 1981 and made my first experience by working in our workshop and on Bauer domestic and overseas jobsites. After further study, I joined the sales team of Bauer in 1990 where I started selling the products, which I used before, to our customers. As Regional Sales Director I am responsible for the area Asia Pacific India. Responsibility means for me to be focused on the needs of our customers. They should get the optimized product together with an efficient After Sales support. I am happy to be a part of Bauer Equipment India to support you in your need.



Amitabh Kedia

Since I started working for Bauer in June 2004, it has been an exciting time, being involved in key infrastructure projects in India, interacting with people from all over the world, and helping to grow the market for our equipment in India. Now, as Sales Director in BAUER Equipment India, I look forward to continuing the growth story. It is a matter of pride to be part of the BAUER Group and to be able to offer our customers the commitment of exceptional quality products with a strong After Sales support in India.



Rajendra Rathore

I joined BAUER Group in 2012 as a Workshop Manager and Service Head of BAUER Equipment India Pvt. Ltd. It has been an exciting time in interacting and getting involved with people from great construction companies in India, and providing them After Sales support for their Bauer fleet. I feel proud by being a part of BAUER group. I look forward for taking After Sales support at Bauer to enviable levels by exceeding customer expectations and by being a key player in the success of our customers in foundation business.

BAUER Equipment India: Sales Team



The entire team has been skilfully trained on technical as well as operational aspects for providing the complete solutions to customers by working with them right from planning stage to execution stage. They are closely linked with their counterparts in Germany for any update and technological advancements happening around the world. They are in close coordination with our own After Sales team in order to facilitate smooth equipment operations for customers.

They organize technical seminars for customers at their place wherein their entire technical team can interact with our Product and Project Specialists for newer techniques, solutions and development of new products etc.

Our Sales team also tries to work with designers and consultants of various projects for adopting new and advanced technology - as sometimes there is resistance to adopt new solutions due to lack of clarity, which ultimately on acceptance, is beneficial for the industry and customers.

BAUER Equipment India: Service Team

BAUER Equipment India is having their main Workshop and Warehouse at Navi Mumbai and a team of service engineers has been built at Navi Mumbai, Chennai and Delhi. The After Sales team is led by Mr. Rajendra Rathore, who is based in Navi Mumbai and is ably supported by Mr. Dinkar Nirmal at Navi Mumbai and Mr. Kannan at Chennai along with other service technicians. Mr. Dalwinder Singh forms the team as a cutter specialist.

Workshop in Navi Mumbai is a part of our commitment towards the local market, which is manned by trained manpower and is stocked with necessary parts and consumables so as to improved availability of equipment in the field. We have also made investments in the workshop for repairing and reconditioning major aggregates, so that

the customers don't have to always buy new ones or send them to Germany for repair and refurbishment. The same can be repaired locally which reduces downtime and lowers down the repair cost.

The entire service team has been trained on servicing and repairing equipment by their German counterparts, and they are constantly trained further to keep pace with technological advancements and up gradations. Sufficient stock of parts, wear items, consumables, lubricants etc. have been built at Mumbai, Chennai and Delhi for minimizing down time of equipment. Suitable resources are despatched to the site from the nearest point for avoiding any loss of working time.





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